Names, Faces, People and Places

ABRAMS RETAIL JOINS COMPASS COMMERCIAL DIV.

Compass welcomes Abrams & her retail team

MANHATTAN, NY According to Compass, Robin Abrams and her team, Abrams Retail Strategies, are joining



Robin Abrams



Lisa Rosenthal



Curtis Woodside Alexander Vellios

Compass Commercial, the firms' newly launched commercial division. Abrams and her team will help build the commercial leasing and advisory services at Compass.

Abrams Retail Strategies is a commercial leasing and advisory group that focuses on retail, while also supporting clients with office, showroom, warehouse and distribution needs. In addition to Abrams. the group includes brokers Lisa



Rebecca Olshan



Herman Glaswand

Rosenthal, Rebecca Olshan, Herman Glaswand, Curtis Woodside and Alexander Vellios.

Abrams spent three decades developing the retail business at The Lansco Corp., where she was vice chairman, and more recently served as a principal and vice chairman of the retail group at Eastern Consolidated.

"Our first priority is always a hands on, service-oriented approach for our clients," said Abrams. "We were immediately drawn to Compass and their dedication to agent support and cutting-edge technology, which will allow us to continue providing our clients with thoughtful and creative results."

Janover LLC launches Cannabis Industry Practice Grp.

NEW YORK, NY According to Janover LLC, it has launched its Cannabis Industry Practice Group in order to better serve this emergent industry. This practice group is headed by Marsha Ellowitz and Jason Hoffman.

McAlister joins Hub **International Northeast**

NEWYORK, NY According to Hub International Northeast Limited, Shanon McAlister has joined the organization



Shanon McAlister

as a new business development associate.

McAlister will focus on building insurance and risk management programs for the commercial and

residential real estate industry, working with owners, developers and property managers on custom. comprehensive solutions.

Hanna Comm'l. hires Strell

BUFFALO, NY According to Hanna Commercial Real Estate, Robert



Robert Strell

Strell has joined the firms' office at 344 Delaware

> Ave. The addition of Strell will further expand the firm's services to

include real estate and litigation consultation along with property tax assessment challenge.

who have focused on this industry for over five years.

Janover works closely with their clients in the cannabis industry to properly structure business entities so that legal and tax advantages are optimized. The firm offers these clients a broad spectrum of traditional services, as well as, IRC Section 280E compliance and business valuation which are critical for clients in the cannabis industry.

'We listened to our clients' needs in the cannabis industry and determined that it was imperative to expand our offerings," said Mark Goodman, Janover's managing partner. "Our Cannabis Industry Practice Group builds value for our current clients, and will attract new clients within this evolving field."

Dooley joins Litigation Practice Grp. at Certilman

EASTMEADOW, NY Christopher Dooley ioined Certilman Balin Adler & Hvman, LLP as an associate.



Christopher Dooley

Prior, Dooley was an assistant district attorney in the Queens District Attorney's Office for five years. He served as a legal intern at the U.S. Attor-

ney's Office, Eastern District of N.Y.; a judicial extern in NYC Criminal Court; and a legal intern at the State of N.Y. Grievance Committee for the Second Judicial Dept. in Brooklyn.

40TH ANNIV. EVENT: "CELEBRATE YESTERDAY, SHAPE TOMORROW"

CREW NY to honor Berk, Craig, Podell and Rose at October 4th gala

NEW YORK, NY CREW New York will honor the achievements of four leaders-Marylou Berk, head of commercial real estate at Lefrak; Tommy Craig, senior managing director of Hines: Joanne Podell, executive vice chairman for retail services at Cushman & Wakefield; and Amy Rose, president and CEO of Rose Associates-at its 40th Anniversary fundraising Gala on Thursday, October 4th, 2018 at 6:30 p.m., at the Edison Ballroom, 240 West 47th St.

The event, based on the theme of "Celebrating Yesterday, Shaping Tomorrow," will feature a VIP reception, cocktail reception, formal dinner, silent auction and ceremony. Rashida Jones, senior vice president of news specials for NBC News and MSNBC, will emcee.

"Marylou Berk, Tommy Craig, Joanne Podell and Amy Rose are





apartner with Zetlin & De Chiara LLP.

it possible for CREW New York to

advance the success of women in

commercial real estate by: providing

scholarships and mentoring to young

women entering or interested in CRE

as a career; conducting career and

community outreach; and support-

Proceeds from the Gala will make



Tommy Craig



Joanne Podell



Amy Rose

extraordinary leaders in our industry, ing CREW Network Foundation's philanthropic activities, as well as and we're thrilled that they will be with us as we celebrate our landmark other nonprofit organizations serving anniversary," said Jaimee Nardiello, women and girls. 2018 CREW New York president and

Individual tickets for the gala will be \$650 for CREW members, \$750 for non-members. A limited number of sponsorship packages, which include event tickets, journal ads and marketing privileges, on the Titanium, Platinum, Gold and Silver levels are still available.

For full story visit nyrej.com

EW Howell Construction Group expands with new Interiors Division

NEW YORK, NY EW Howell Construction Group, one of the region's leading education, retail, cultural and healthcare builders, announces the expansion of its New York City offices with the formation of a dedicated Interiors Construction Division. The new Interiors Division - reestablishing a specialty from EW Howell's 125-year history of quality construction - will be led by accomplished industry veteran Robert Hohmann, who joins the firm as vice president.

"EW Howell is proud to create a larger footprint in the New York City commercial real estate market with the expansion of our Manhattan offices and the reestablishment of an

Benefits of solar for CRE owners - by Kalish

CONTINUED FROM PAGE 10A public, then at least by future tenants.

It's one of the most visible ways for a building to pledge their allegiance to the green movement.

More than half of the Fortune 500 have pledged to shrink their carbon and other greenhouse gas emissions, according to a recent report. Companies, municipalities, non-profits and others will be seeking real estate that is energy-efficient, self-sufficient, and powered by clean energy.

Investing in clean energy increases the value of your building and cuts down your operating costs. It can also increase tenant comfort levels and attract new tenants. The evidence is clear that for the CRE community, solar is an excellent investment opportunity.

Yaniv Kalish is the CEO of SolarKal, New York, N.Y.

Interiors Division, dedicated to working with architects and businesses to bring our 'Build Simply' philosophy and commitment to excellence to interior construction," said Howard Rowland, president of EW Howell Construction Group. "We are very proud to welcome Robert Hohmann to our team, and to have his leadership in the growth of our Interiors Division and our New York presence. EW Howell has earned the highest marks

for its work in building retail, cultural, healthcare, education, senior living and multifamily properties over the last century and we are committed to delivering the finest quality of work with our Interiors Division."

Hohmann brings over 30 years of experience to his role as vice president of EW Howell's Interiors Division, including more than two decades as principal of a leading Manhattan interiors general contracting firm.

B6 Real Estate Advisors appoints Chase partner, executive managing director of investment sales

MANHATTAN, NY B6 Real Estate Advisors (B6) has appointed David Chase as partner and executive managing director of investment sales. Chase will oversee the territory encompassing the neighborhoods of West Harlem, East Harlem, Manhattanville, Striver's Row, Upper Manhattan, Hamilton

Heights and Sugar Hill. As executive managing director of investment sales. Chase's responsibilities will include territory management, business development, real estate advisory services and executing sales goals.

For full story visit nyrej.com

Passero Associates elevates LeBrun as structural engineer and welcomes Bilyo as project manager

ROCHESTER, NY Passero Associates has elevated Chase LeBrun to structural engineer and welcomes Robert Bilyo,



Robert Bilyo



Chase LeBrun

P.E., as a project manager.

LeBrun was previously a structural engineering intern at Passero. He completed his Bachelor of Science in Civil Engineering at University at Buffalo in May 2018.

Bilyo is a seasoned professional with over 25 years of experience in transportation, aviation, civil engineering and construction administration/inspection oversight. He comes to Passero from Fisher Associates, where he served as transportation group manager. Bilyo also spent 25 years with CHA Consulting as an aviation section manager. He holds a Bachelor of Science in Civil Engineering from the Rochester Institute of Technology and Associate of Science degrees from SUNY Alfred in Construction Engineering Technology and Architectural Engineering Technology. He is a licensed Professional in New York and Pennsylvania.